

## **Michael W. Kraus**

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### **POSITIONS HELD AND EDUCATION**

#### *Yale University*

Assistant professor of management, 2015-present

#### *University of Illinois, Urbana-Champaign*

Assistant professor of psychology, 2012-2015

#### *University of California, San Francisco*

Psychology and medicine post-doctoral scholar, 2010-2012

#### *University of California, Berkeley*

Ph.D. in psychology, 2010

M.A. in psychology, 2006

B.A. in psychology and sociology, 2003

### **RESEARCH INTERESTS**

Social hierarchy (social class, power, dominance, respect)

Emotion (touch, empathy, contagion, pro-social emotions, psychophysiology)

Self (self-verification, authenticity, culture, relational self, dissonance)

### **GRANTS, HONORS, AND AWARDS**

*Rising Star*: Association for Psychological Science, 2013

*List of Teachers Rated Excellent by Their Students*: University of Illinois, Fall 2012/2015, Spring 2013/2014

*Robert E. Harris Memorial Award for Health Psychology Research*: UC San Francisco, 2011

*Robert Wood Johnson Health and Society Scholars Program Grant*: UC San Francisco, 2010

*Dissertation Research Award*: American Psychological Association, 2009

*Outstanding Graduate Student Instructor*: UC Berkeley, 2009

*Outstanding Graduate Student Research Award*: Society for Personality and Social Psychology, 2009

*Student Travel Award*: Society for Personality and Social Psychology, 2009

*Kirschstein-NRSA Pre-Doctoral Fellowship*: National Institute of Health, 2008

*Graduate Student Dissertation Research Grant*: UC Berkeley, 2008

*Block Grant*: UC Berkeley, 2008

*Summer Training in Aging Research Topics-Mental Health Grant*: National Institute of Health, 2003

*Warner Brown Memorial Prize*: UC Berkeley, 2003

*High Distinction in General Scholarship*: UC Berkeley, 2003

*Highest Honors in Psychology*: UC Berkeley, 2003

*Phi Beta Kappa*: UC Berkeley, 2003

*Katherine Craig Swan Endowment in Psychology*: UC Berkeley, 2002

### **JOURNAL PUBLICATIONS**

\*Indicates that authors contributed equally to this work, +Indicates student mentee

1. **Kraus, M. W., & +Tan, J. J. X.** (2015). Americans overestimate social class mobility. *Journal of Experimental Social Psychology*, 58, 101-111.

2. <sup>+</sup>Tan, J. J. X., & **Kraus, M. W.** (2015). Lay theories of social class buffer lower-class individuals against poor self-rated health and negative affect. *Personality and Social Psychology Bulletin*, *41*, 446-461.
1. **Kraus, M. W.**, & Mendes, W. B. (2014). Sartorial symbols of social class elicit class-consistent behavioral and physiological responses: A dyadic approach. *Journal of Experimental Psychology: General*, *143*(6), 2330-2340.
2. **Kraus, M. W.**, & <sup>+</sup>Callaghan, B. (2014). Noblesse oblige? Social status and economic inequality maintenance among politicians. *PLoS ONE*, *9*(1), e85293.
3. **Kraus, M. W.**, Oveis, C., Logli-Allison, M., Young, R., Tauer, J., & Keltner, D. (2014). Teasing, taunting, and the politics of politeness: High sociometric status is associated with expectation-consistent behavior. *PLoS ONE*, *9*(8), e104737.
4. **Kraus, M. W.**, & <sup>+</sup>Park, J. W. (2014). The undervalued self: Social class and self-evaluation. *Frontiers in Psychology*, *5*, 1404.
5. **Kraus, M. W.** & Chen, S. (2014). Relational self-verification through self-presentation: Implications for perceptions of one's honesty and authenticity, *Self & Identity*, *13*, 45-57.
6. **Kraus, M. W.**, & Keltner, D. (2013). Social class rank, essentialism, and punitive judgment, *Journal of Personality and Social Psychology*, *105*, 247-261.
7. **Kraus, M. W.**, <sup>+</sup>Tan, J. J. X., & <sup>+</sup>Tannenbaum, M. B. (2013). The social ladder: A rank-based perspective on social class, *Psychological Inquiry*, *24*, 81-96.  
→Target Article
8. **Kraus, M. W.**, <sup>+</sup>Tan, J. J. X., & <sup>+</sup>Tannenbaum, M. B. (2013). Locating the social ladder across cultures and identities, *Psychological Inquiry*, *24*, 131-134.  
→Commentary
9. Horberg, E. J., **Kraus, M. W.**, & Keltner, D. (2013). Pride displays communicate self-interest and support for meritocracy, *Journal of Personality and Social Psychology*, *105*, 24-37.
10. **Kraus, M. W.**, & <sup>+</sup>Chen, T. D. (2013). A winning smile? Smile intensity, physical dominance, and fighter performance, *Emotion*, *13*, 270-290.
11. **Kraus, M. W.**, Adler, N., & <sup>+</sup>Chen, T. D. (2013). Is the association of subjective SES and self-rated health confounded by negative mood? An experimental approach, *Health Psychology*, *32*, 138-145.  
→Winner of the Robert E. Harris Memorial Award for Health Psychology Research
12. **Kraus, M. W.**, Piff, P. K, Mendoza-Denton, R., Rheinschmidt, M. L., & Keltner, D. (2012). Social class, solipsism, and contextualism: How the rich are different from the poor, *Psychological Review*, *119*, 546-572.
13. **\*Kraus, M. W.** & **\*Stephens, N. M.** (2012). A road map for an emerging psychology of social class, *Social and Personality Psychology Compass*, *6*, 642-656.

14. Anderson, C., **Kraus, M. W.**, Galinsky, A. D., & Keltner, D. (2012). The local ladder effect: Sociometric status and subjective well-being, *Psychological Science*, *23*, 764-771.
15. Piff, P. K., <sup>+</sup>Stancato, D. M., Martinez, A. G., **Kraus, M. W.**, & Keltner, D. (2012). Class, chaos, and the construction of community, *Journal of Personality and Social Psychology*, *103*, 949-962.
16. Stellar, J., <sup>+</sup>Manzo, V., **Kraus, M. W.**, & Keltner, D. (2012). Class and compassion: Socioeconomic factors predict responses to suffering, *Emotion*, *12*, 449-459.
17. **Kraus, M. W.**, Horberg, E. J., Goetz, J. L., & Keltner, D. (2011). Social class rank, threat vigilance, and hostile reactivity, *Personality and Social Psychology Bulletin*, *37*, 1376-1388.
18. \***Kraus, M. W.**, \*Piff, P. K., & Keltner, D. (2011). Social class as culture: The convergence of resources and rank in the social realm, *Current Directions in Psychological Science*, *20*, 246-250.
19. Côté, S., **Kraus, M. W.**, Cheng, B., Oveis, C., van der Lowe, I., Lian, H., & Keltner, D. (2011). Social power facilitates the effect of prosocial orientation on empathic accuracy, *Journal of Personality and Social Psychology*, *101*, 217-232.
20. **Kraus, M. W.**, Chen, S., & Keltner, D. (2011). The power to be me: Power elevates self-concept consistency and authenticity, *Journal of Experimental Social Psychology*, *47*, 974-980.
21. **Kraus, M. W.**, Côté, S., & Keltner, D. (2010). Social class, contextualism, and empathic accuracy, *Psychological Science*, *21*, 1716-1723.
22. **Kraus, M. W.**, <sup>+</sup>Huang, C., & Keltner, D. (2010). Tactile communication, cooperation, and performance: An ethological study of the NBA, *Emotion*, *10*, 745-749.
23. \*Piff, P. K., \***Kraus, M. W.**, Côté, S., Cheng, B., & Keltner, D. (2010). Having less, giving more: The influence of social class on prosocial behavior, *Journal of Personality and Social Psychology*, *99*, 771-784.
24. **Kraus, M. W.**, Chen, S., <sup>+</sup>Lee, V. A., & <sup>+</sup>Straus, L. D. (2010). Transference occurs across group boundaries, *Journal of Experimental Social Psychology*, *46*, 1067-1073.
25. **Kraus, M. W.** & Chen, S. (2010). Facial feature resemblance elicits the transference effect, *Psychological Science*, *21*, 518-522.
26. **Kraus, M. W.**, Piff, P. K., & Keltner, D. (2009). Social class, sense of control, and social explanation, *Journal of Personality and Social Psychology*, *97*, 992-1004.
27. **Kraus, M. W.** & Chen, S. (2009). Striving to be known by significant others: Automatic activation of self-verification goals in relationship contexts, *Journal of Personality and Social Psychology*, *97*, 58-73.  
→Winner of the SPSP Outstanding Graduate Student Research Award
28. **Kraus, M. W.** & Keltner, D. (2009). Signs of socioeconomic status: A thin-slicing approach, *Psychological Science*, *20*, 99-106.
29. Keltner, D., Van Kleef, G. A., Chen, S., & **Kraus, M. W.** (2008). A reciprocal influence model of social power: Emerging principles and lines of inquiry. In M. A. Zanna (Ed.), *Advances in Experimental Social Psychology*, *40*, 151-192.

## **OTHER PUBLICATIONS**

30. \*Davidai, S., \*Kraus, M. W., & \*Nussbaum, A. D. (2015). American dream? Or mirage? *The New York Times*.
31. Kraus, M. W. (in press). The emerging psychology of social class, in *Emerging Trends in the Social and Behavioral Sciences* (eds.) Robert Scott and Stephen Kosslyn, Hoboken, NJ: John Wiley and Sons.
32. Côté, S., & Kraus, M. W. (2014). Crossing class lines. *The New York Times*.
33. Kraus, M. W. (2014). The psychology of economic inequality. *New Left Project*.
34. Kraus, M. W. (2014). How the rich are different from the poor. *Annual Psychology Newsletter, University of Illinois*, 1, 9.
35. Kraus, M. W. (2014). Why the wealthiest one percent are so much richer than you. *Livescience*.
36. Kraus, M. W., Rheinschmidt, M. L., & Piff, P. K. (2012). The intersection of rank and resources: Signaling social class in face-to-face encounters. In S. T. Fiske & H. R. Markus (Eds.), *Facing Social Class* (pp. 152-172). New York: Russell Sage.
37. Chen, S., Boucher, H., & Kraus, M. W. (2011). The relational self: Emerging theory and evidence. In S. J. Schwartz, K. Luyckx, & V. L. Vignoles (Eds.), *Handbook of Identity Theory and Research* (pp. 149-175). New York: Springer.
38. Kraus, M. W. (2011). How to elect a good leader, *New Scientist*, 211, 36-37.
39. Keltner, D., Gruenfeld, D., Galinsky, A. D., & Kraus, M. W. (2010). Paradoxes of power: Dynamics of the acquisition, experience, and social regulation of social power. In A. Guinote & T. K. Vescio (Eds.), *The Social Psychology of Power* (pp. 177-208). New York: Guilford Press.
40. Kraus, M. W. (2009). The difficulties of scientific writing, *Observer*, 22, 38-39.
41. Kraus, M., Hamilton, J. M., Peavy, G. M., Salmon, D. P. (2003). Cognitive, motor, and behavioral contributions to functional decline in dementia with Lewy bodies and Alzheimer's disease. *Journal of the International Neuropsychological Society*. Abstract.

## **MANUSCRIPTS UNDER REVIEW**

1. Kraus, M. W., Anderson, C., & <sup>+</sup>Callaghan, B. *The inequality of politics: Social class rank and political participation*. (under review, *Journal of Personality and Social Psychology*).
2. Kraus, M. W., & <sup>+</sup>Segal, N. *Empathic accuracy without visual cues*. (revision under review, *Psychological Science*).
3. Côté, S., Kraus, M. W., Piff, P. K., Beermann, U., & Keltner, D. *Social class clash: A dyadic model of engagement in cross-class and same-class interactions*. (under review, *Psychological Science*).
4. Kraus, M. W. & <sup>+</sup>Callaghan, B. *Pro-social in public: Higher social class is associated with increased pro-social behavior in public giving contexts*. (under review).

## **MANUSCRIPTS IN PREPARATION**

1. **Kraus, M. W.**, <sup>+</sup>Callaghan, B., & <sup>+</sup>Ondish, P. *To reduce economic inequality, Americans must talk about social class.* (manuscript in preparation).
2. <sup>+</sup>Tan, J. J. X., **Kraus, M. W.**, Oveis, C., Impett, E., Kogan, A., & Keltner, D. *Social interdependence moderates the association between social class and subjective well-being.* (manuscript in preparation).
3. <sup>+</sup>Salomon, E., & **Kraus, M. W.** *Priming effects rely on strong concept associations.* (manuscript in preparation).

## **PENDING GRANT APPLICATIONS**

1. National Science Foundation - PI  
*Physical touch, affect contagion, and performance in team settings* (revision in progress). Co-Investigator: Wendy Berry Mendes, UC San Francisco
2. National Science Foundation - PI  
*Neuroendocrine precursors of status attainment in face-to-face social groups* (revision in progress). Co-Investigator: Joshua Woolley, UC San Francisco
3. US Department of Defense – Consultant  
*Psychobiological assessment and enhancement of team cohesion and psychological resilience using a virtual team cohesion test* (conditionally funded). Primary Investigator: Joshua Woolley, UC San Francisco

## **MENTORED GRADUATE STUDENTS**

<b>Dates</b>	<b>Name</b>	<b>Role</b>	<b>Current Position</b>
2014-	Erika Salomon	Thesis Advisor	University of Illinois, PhD Student
2014-	Peter Ondish	PhD Advisor	University of Illinois, PhD Student
2013-	Bennett Callaghan	Thesis Advisor	University of Illinois, PhD Student
2013-	Noam Segal	PhD Advisor	University of Illinois, PhD Student
2012-	Jacinth Tan	Thesis Advisor	University of Illinois, PhD Student
2012-2013	Melanie Tannenbaum	PhD Advisor	University of Illinois, PhD Student
2012-	Laura Howland	PhD Advisor	University of California, Berkeley, PhD Student

## **MENTORED UNDERGRADUATE STUDENTS**

<b>Dates</b>	<b>Name</b>	<b>Role</b>	<b>Current Position</b>
2015-2016	Hannah Swoboda	Thesis Advisor	University of Illinois, Undergraduate
2014-2015	Amy Kim	Thesis Advisor	University of Illinois, Undergraduate
2014	Jun Park	Research Advisor	Pomona College, Undergraduate
2012-2014	Dan Relihan	Research Advisor	NYU, Masters Student
2010-2012	Dan Stancato	Research Advisor	UC Berkeley, PhD Student
2011	Jia Wei Zhang	Research Advisor	UC Berkeley, PhD Student
2009-2011	Vida Manzo	Research Advisor	Northwestern, PhD Student
2010	Gabriella Harari	Research Advisor	University of Texas, PhD Student
2006-2008	Laura Straus	Thesis Advisor	UCSD-SDSU Clinical Psychology, PhD Student

## **RESEARCH BLOGS**

Psych Your Mind: [psych-your-mind.blogspot.com](http://psych-your-mind.blogspot.com)

Under the Influence: [www.psychologytoday.com/blog/under-the-influence](http://www.psychologytoday.com/blog/under-the-influence)

## **INVITED COLLOQUIA**

1. Accountability Care Entity, Carle Hospital, Champaign, Illinois (2015).
2. Yale, School of Management Colloquium (2015).
3. University of Colorado, Boulder, Social Psychology Colloquium (2015).
4. Columbia University, Social Psychology Colloquium (2014).
5. University of North Carolina, Chapel Hill, Social Psychology Colloquium (2014).
6. Illinois State University, Social Psychology Colloquium (2014).
7. Washington University, St. Louis, Social-Personality Psychology Colloquium (2014).
8. Stanford University, Social Psychology Colloquium (2014).
9. University of Illinois, Urbana-Champaign, Clinical Psychology Colloquium (2013).
10. University of Illinois, Urbana-Champaign, Developmental Psychology Colloquium (2012).
11. Northwestern University, Psychology Department, Social Psychology Colloquium (2012).
12. University of Illinois, Urbana-Champaign, Social-Personality Colloquium (2012).
13. University of Illinois, Urbana-Champaign, Visual Cognition and Human Performance Colloquium (2012).
14. Plymouth State University, Sidore Lecture Series, NH (2012).
15. San Francisco State University, Psychology Department (2012).
16. UC Berkeley, Institute of Personality and Social Research (2012).
17. Stanford University, Center for Compassion and Altruism Research and Education (2011).
18. UC San Diego, Rady School of Management (2011).
19. University of Illinois, Urbana-Champaign, Psychology Department (2010).
20. University of Rochester, Social and Clinical Sciences Program (2010).
21. New York University, Psychology Department (2010).
22. Russell Sage Foundation, New York, NY (2010).
23. University of Chicago, Booth School of Business (2009).
24. Stanford University, Graduate School of Business (2009).
25. UC Berkeley, Institute of Personality and Social Research (2008).

## **CHAired SYMPOSIA**

1. **Kraus, M. W.** (2014, May). "The better angels of our nature:" Emerging trends in empathy research. *Association for Psychological Science Annual Convention, San Francisco, CA.*
2. **Kraus, M. W.** (2013, May). Facing social class in psychological science. *Association for Psychological Science Annual Convention, Washington, DC.*
3. **Kraus, M. W.** (2011, May). Hierarchy, judgmental accuracy, and the person-in-context. *Association for Psychological Science, Washington, DC.*
4. **Kraus, M. W.** (2011, January). The social class divide: Exploring a new frontier of cultural psychology. *Society of Personality and Social Psychology Annual Conference, San Antonio, Texas.* Co-chair: Paul K. Piff
5. **Kraus, M. W.** (2010, January). "Gimme five!" Tactile communication and its prosocial consequences. *Society of Personality and Social Psychology Annual Conference, Las Vegas, Nevada.* Co-chair: Christopher Oveis
6. **Kraus, M. W.** (2009, May). Socioeconomic status and the social context: Psychological consequence of social inequality. *Association for Psychological Science Annual Convention, San Francisco, California.* Co-chair: Dacher Keltner

## **CONFERENCE TALKS**

1. <sup>+</sup>Salomon, E., & **Kraus, M. W.** (2015, May). Priming effects rely on strong concept associations. *Association for Psychological Science, New York, NY.*
2. <sup>+</sup>Tan, J. J. X., & **Kraus, M. W.** (2015, May). Lay theories of social class buffer lower-class individuals from poor self-rated health and negative affect. *Association for Psychological Science, New York, NY.*
3. <sup>+</sup>Ondish, P., & **Kraus, M. W.** (2015, April). Social class as rank or category: Effects on identity, affect, and motivation. *Midwestern Psychological Association, Chicago, IL.*
4. <sup>+</sup>Salomon, E., & **Kraus, M. W.** (2015, April). Priming effects rely on strong concept associations. *Midwestern Psychological Association, Chicago, IL.*
5. <sup>+</sup>Callaghan, B., & **Kraus, M. W.** (2015, April). Bridging the charitable giving divide: Income, anonymity, and pro-social behavior. *Midwestern Psychological Association, Chicago, IL.*
6. **Kraus, M. W.**, Anderson, C., <sup>+</sup>Howland, L., & <sup>+</sup>Callaghan, B. (2015, February). The undervalued self: Social class rank and political action. *Society of Personality and Social Psychology, Long Beach, CA.*
7. **Kraus, M. W.** (2014, September). Signaling social class and crossing class boundaries. *The Great Recession and Social Class Divides Conference, Princeton, NJ.*
8. <sup>+</sup>Callaghan, B., & **Kraus, M. W.** (2014, August). Bridging the charitable giving divide: Income, anonymity, and pro-social behavior. *Academy of Management Annual Convention, Philadelphia, PA.*
9. **Kraus, M. W.**, & <sup>+</sup>Segal, N. (2014, May). Empathic accuracy without visual cues. *Association for Psychological Science Annual Convention, San Francisco, CA.*
10. Keltner, D., Oveis, C., Horberg, E. J., & **Kraus, M. W.** (2013, August). Emotions as moral intuitions. *International Society for Research on Emotion, Berkeley, CA.*
11. <sup>+</sup>Tan, J. J. X., & **Kraus, M. W.** (2013, June). Essentialist beliefs moderate the association between social class and self-rated health. *International Association for Cross-Cultural Psychology, Los Angeles, CA.*
12. <sup>+</sup>Tan, J. J. X., & **Kraus, M. W.** (2013, May). Essentialist beliefs moderate the association between social class and self-rated health. *Association for Psychological Science Annual Convention, Washington, DC.*
13. <sup>+</sup>Tannenbaum, M. B., & **Kraus, M. W.** (2013, May). Social class, emotion, and responses to injustice. *Association for Psychological Science Annual Convention, Washington, DC.*
14. Anderson, C., **Kraus, M. W.**, Galinsky, A. D., & Keltner, D. (2013, January). The local ladder effect: Sociometric status and subjective well-being. *Society of Personality and Social Psychology, New Orleans, Louisiana*
15. **Kraus, M. W.** (2012, August). Cultural and behavioral signals of social class. *Insights Conference, Yale School of Management, New Haven, Connecticut*
16. **Kraus, M. W.**, & Mendes, W. B. (2012, August). Signs of social class. *Academy of Management Annual Meeting, Boston, Massachusetts*

17. **Kraus, M. W.**, & Keltner, D. (2011, June). Hierarchy and hegemony: The psychology of class domination. *Association for Research in Personality, Riverside, California*
18. **Kraus, M. W.**, Côté, S., & Keltner, D. (2011, May). Hierarchy, prosocial orientation, and empathic accuracy. *Association for Psychological Science, Baltimore, Maryland*
19. **Kraus, M. W.** & Horberg, E. J. (2011, January). Extending cultural differences in social class to emotion perception, moral judgment, and social categorization. *Society of Personality and Social Psychology, San Antonio, Texas*
20. Piff, P. K., **Kraus, M. W.**, & Keltner, D. (2011, January). Social class, culture, and the convergence of resources and rank. *Society of Personality and Social Psychology, San Antonio, Texas*
21. **Kraus, M. W.**, <sup>†</sup>Huang, C., & Keltner, D. (2010, January). Tactile communication, trust, and performance in group competition: An ethological study of the NBA. *Society of Personality and Social Psychology, Las Vegas, Nevada*
22. Piff, P. K., **Kraus, M. W.**, & Keltner, D. (2010, January). To have and have-not: Socioeconomic status, contextualism, and the giving gap. *Society of Personality and Social Psychology, Las Vegas, Nevada*
23. **Kraus, M. W.** & Keltner, D. (2009, May). Socioeconomic status, the sense of control, and contextual explanations. *Association for Psychological Science Annual Convention, San Francisco, California*
24. **Kraus, M. W.** & Chen, S. (2009, February). The automatic activation of self-verification goals in relationship contexts. *Society of Personality and Social Psychology, Tampa, Florida*
25. **Kraus, M. W.** (2007, May). Relational self-verification in transference. *Annual Berkeley-Stanford Psychology Conference, Berkeley, California.*

## **POSTER PRESENTATIONS**

1. <sup>†</sup>Callaghan, B. & **Kraus, M. W.** (2015, May). Why does my vote matter? Warmth, competence, and the participatory class divide. *Poster to be presented at the annual meeting of the Association for Psychological Science, New York, New York.*
2. <sup>†</sup>Ondish, P., & **Kraus, M. W.** (2015, May). Social class as rank or category: Effects on identity, affect, and motivation. *Poster to be presented at the annual meeting of the Association for Psychological Science, New York, New York.*
3. <sup>†</sup>Tan, J. J. X., & **Kraus, M. W.** (2015, April). Essentialist beliefs moderate associations between social class and self-rated health. *Poster to be presented at the annual meeting of the Society for Affective Science, Oakland, California.*
4. <sup>†</sup>Tan, J. J. X., & **Kraus, M. W.** (2015, February). Social interdependence moderates the association between social class and subjective well-being. *Poster to be presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, California.*
5. <sup>†</sup>Ondish, P., & **Kraus, M.** (2015, February). Social class as a rank or category: Effects on identity, affect, and motivation. *Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.*

6. <sup>+</sup>Salomon, E. & **Kraus, M. W.** (2015, February). Priming effects rely on strong concept associations. Poster to be presented at the annual conference of the *Society for Personality and Social Psychology*. Long Beach, CA.
7. <sup>+</sup>Callaghan, B., & **Kraus, M. W.** (2014, February). Noblesse oblige? Social status and economic inequality maintenance among politicians. *Political Psychology Pre-Conference*, Austin, Texas.
8. <sup>+</sup>Tan, J. J. X., & **Kraus, M. W.** (2014, February). Perceptions of political candidates' warmth predicts class-based voting behavior. *Society of Personality and Social Psychology*, Austin, Texas.
9. <sup>+</sup>Zisman, R., Rheinschmidt, M. L., **Kraus, M. W.**, & Keltner, D. (2013, January). Signaling social class online: a look at class-based differences on Facebook. *Society of Personality and Social Psychology*, New Orleans, Louisiana.
10. <sup>+</sup>Chen, T. D., & **Kraus, M. W.** (2012, January). Say cheese: Smile intensity in photos predicts fighter performance and match outcome. *Society of Personality and Social Psychology*, San Diego, California
11. <sup>+</sup>Manzo, V., Stellar, J., **Kraus, M. W.**, & Keltner, D. (2012, January). The influence of social class on prosocial responses to suffering. *Society of Personality and Social Psychology*, San Diego, California
12. Durant, N., Piff, P. K., **Kraus, M. W.**, Martinez, A. G., & Keltner, D. (2012, January). Situated status: An interactionist perspective on status signaling. *Society of Personality and Social Psychology*, San Diego, California
13. <sup>+</sup>Harari, G., Piff, P. K., **Kraus, M. W.**, & Mendoza-Denton, R. (2011, January). Lower class uncertainty and the formation of unpredictable worldviews. *Society of Personality and Social Psychology*, San Antonio, Texas
14. <sup>+</sup>Manzo, V., Stellar, J., **Kraus, M. W.**, & Keltner, D. (2011, January). Compassion among low social class individuals. *Society of Personality and Social Psychology*, San Antonio, Texas
15. <sup>+</sup>Mesropian, M., **Kraus, M. W.**, & Anderson, C. A. (2011, January). Social class, social status, and the pursuit of happiness. *Society of Personality and Social Psychology*, San Antonio, Texas
16. Rheinschmidt, M. L., Mendoza-Denton, R., & **Kraus, M. W.** (2011, January). The interplay between entity beliefs and class-based rejection sensitivity on academic performance. *Society of Personality and Social Psychology*, San Antonio, Texas
17. <sup>+</sup>Kang, C., **Kraus, M. W.**, & Keltner, D. (2009, May). Social Class, essentialism, and social policy decisions. *Association for Psychological Science Annual Convention*, San Francisco, California.
18. **Kraus, M. W.** & Keltner, D. (2008, February). Social disengagement: A nonverbal display of socioeconomic status. *Society of Personality and Social Psychology*, Albuquerque, New Mexico.
19. **Kraus, M. W.** & Keltner, D. (2007, January). Social class, control, and explanations of rising economic inequality. *Society of Personality and Social Psychology*, Memphis, Tennessee.
20. **Kraus, M. W.** & Chen, S. (2006, January). Relational self-verification in the context of transference. *Society of Personality and Social Psychology*, Palm Springs, California.

21. **Kraus, M.**, Hamilton, J.M., Peavy, G.M., & Salmon, D.P. (2004, February). Cognitive, motor, and behavioral predictors of functional decline in AD and DLB. *International Neuropsychological Society, Baltimore, Maryland.*
22. **Kraus, M.**, Hamilton, J.M., Peavy, G.M., & Salmon, D.P. (2003, August). Cognitive, motor, and behavioral predictors of functional decline in AD and DLB. *START-MH Conference on Aging and Mental Health Research.*
23. **Kraus, M.** & Chen, S. (2003, May) Relational self-verification in transference. *Stanford Undergraduate Psychology Conference, Stanford, California.*

### **EDITORIAL BOARD MEMBERSHIP**

Associate Editor: *Frontiers in Psychology*, 2014-present

Consulting Editor: *Journal of Personality and Social Psychology: Intergroup Relations and Group Processes*, 2015-present

### **AD HOC REVIEWER**

*Journal of Personality and Social Psychology: Attitudes and Social Cognition*

*Journal of Personality and Social Psychology: Personality Processes and Individual Differences*

*Psychological Review*

*Proceedings of the National Academy of Sciences*

*Journal of Experimental Psychology: General*

*Psychological Science*

*Emotion*

*Journal of Experimental Social Psychology*

*Personality and Social Psychology Bulletin*

*Health Psychology*

*Social Psychological and Personality Science*

*Biological Psychology*

*Social Cognition*

*European Journal of Social Psychology*

*Basic and Applied Social Psychology*

*Political Psychology*

*Cognitive Science*

*Journal of Consumer Research*

*PLoS ONE*

*Social Behavior and Personality*

*Educational Review*

*Archives of Scientific Psychology*

*British Journal of Sociology*

*The Sociology Quarterly*

*International Journal of Psychology*

*Psychology and Aging*

### **PROFESSIONAL SERVICE**

*Faculty Search Committee (Social Area):* University of Illinois, 2013-2014, 2014-2015

*Graduate Admissions Committee:* University of Illinois, 2013-2014

*Grant Reviewer:* National Science Foundation, 2013

*Psychophysiology Training Seminar*: University of Illinois, 2013  
*Summer Research Grant Committee*: University of Illinois 2013-present  
*Human Subjects Review Committee*: University of Illinois 2012-present  
*Poster Review Committee*: SPSP Annual Convention 2010, 2013  
*Social Psychology Lab Renovation Committee*: UC Berkeley, Fall 2009  
*Facilities Committee*: UC Berkeley IPSR, 2007 – 2010  
*Graduate Admissions Committee*: UC Berkeley, 2007  
*Gordon Allport Society President*: UC Berkeley, 2006-2007  
*Research Fellow*: UCSD Alzheimer's Disease Research Center, 2003 – 2004

## **QUANTITATIVE TRAINING**

*Structural Equation Modeling Workshop, Professor Amiram Vinokur*: Topics included path analysis, confirmatory factor analysis, structural equation modeling. Spring 2006  
*Hierarchical and Longitudinal Modeling, Professor Sophia Rabe-Hesketh*: Topics included hierarchical linear modeling. Fall 2005  
*Data Analysis, Professor Thomas Wickens*: Topics included analysis of variance, regression, non-parametric analyses. 2004-2005  
*Measurement Issues in Psychological Research, Professor Oliver John*: Topics included reliability, validity, exploratory and confirmatory factor analysis. Fall 2005

## **TEACHING EXPERIENCE**

### *Courses Taught*

*Human Emotion*, University of Illinois, Spring 2015  
*Power, Status, and Influence*, University of Illinois, Fall 2012-Spring 2013, Spring 2014-Fall 2014 (average 4.73/5)  
*Social Psychology Journal Club*, University of Illinois, Spring 2013, Spring 2014-present  
*Personality Psychology*, California State University East Bay, Fall 2011-Spring 2012 (average 3.6/4)

### *Graduate Student Instructor*

*Summer Research Opportunities Program Student Coordinator*, UC Berkeley, Summer 2010 (rating 4.8/5)  
*Cultural Psychology*, Fall 2006 (rating 6.3/7)  
*Social Psychology*, Spring 2004/2005, Fall 2007/2008 (average 6.3/7)  
*Statistical Methods*, Summer 2005/2006 (average 6.3/7)  
*Personality Psychology*, Spring 2007 (rating 5.6/7)  
*Introductory Psychology*, Fall 2004 (rating 5.4/7)

## **PROFESSIONAL AFFILIATIONS**

Society for Affective Science 2014-present  
Society for the Psychological Study of Social Issues 2013-present  
American Psychological Association 2013-present  
Association for Psychological Science 2007-present  
Academy of Management 2012-present  
Power, Status, and Influence Network 2007-present  
Society for Personality and Social Psychology 2004-present  
Association for Research in Personality 2011-2012